

## LAND SALES CHART

	Location	County/City/Submarket	Developer/Owner	Status	Date Sold/UC	No. Acres	Density Per Acre	Total Units	Price/Unit	Comments
1	NW corner of Forrest Park Rd. and I-285	Atlanta/Infill	Aok Properties	Owned/Zoned	Jun-08	43.34	9.20	400	\$1,750	Brought as an investment. No plans to develop.
2	South side of Northlake Pkwy. just west of I-85.	Atlanta/Infill	JLB Partners	Owned/Zoned	Jun-08	8.70	45.80	399	\$31,779	Const. of Northlake Square Apts. to start June, 2008.
3	East Roek Springs Rd. @ Cumberland Rd.	Atlanta/Infill	Davis Development	Owned/Zoned	Jun-08	6.20	17.90	111	\$66,982	Const. of 111 Apts./condos to start 2009.
4	Eastern side of I-85 @ Tara Trail and Peachwood Circle.	Atlanta/Infill	Pollack Partners	Owned/Zoned	Mar-08	14.96	17.90	269	\$28,773	Const. of 5 East Apts. to start March, 2008.
5	East side of I-85 at Northcrest Rd.	Atlanta/Infill	Wesley Apt. Homes	Owned/Zoned	Jan-08	3.17	66.20	210	\$12,505	Const. to start 1/09.
6	W. side of Boulevard Ave. south of Grant Park at Schuyler and Beltline.	Atlanta/Infill	Walton Communities	Owned/Zoned	Dec-07	3.76	53.20	200	\$11,000	Const. of Walton Grant Park Apts. to start Mar., 2009.
7	Block bound by Oak St., S. Fulton St., Chestnut St., and GA. St. in Hapeville	Atlanta/Infill	Oxford Properties	Owned/Zoned	Nov-07	3.47	77.50	269	\$13,085	Const. of Oxford Olde Towne Apts. to start Dec., 2007.
8	South side of Chamblee-Tucker Rd. southeast of I-285	Atlanta/Infill	Branch Properties	Owned/Zoned	Oct-07	10.60	35.80	380	\$17,632	Const. of Highlands at Embry Hills Apts. to start Oct., 2008.
9	Eastern side of Avondale Ave. just north of Confederate Ave. at Grant Park.	Atlanta/Infill	Lane Cos.	Owned/Zoned	May-07	9.76	41.10	401	\$20,698	Const. of Confederate Ave. Apts. (341 units) to start Nov., 2007.
10	Eastern side of I-85 south of Shallowford Rd. (Old Cliffs Apt. Site.)	Atlanta/Infill	Oxford Properties	Owned/Zoned	Mar-07	14.96	17.80	268	\$29,862	Const. of Oxford Cliffs Apts. to start May, 2007.
11	Corner of I-285 and Chamblee-Tucker Rd on south side on Embry Hills S/C.	Atlanta/Infill	J.Tucker Development	Owned/Zoned	Jan-07	4.96	45.40	225	\$21,111	Const. of Ashton Hills Apts. to start Oct., 2007.
12	W. side of Hollywood Blvd. at Perry Blvd.	Atlanta/Infill	Wood Partners	Owned/Zoned	Jan-07	9.10	40.50	369	\$14,905	Const. of Hollywood and Vine Apts. to start March, 2008.
13	North side of Century Center Pkwy. east of Clairmont Ave.	Atlanta/Infill	Gables Residential	Owned/Zoned	Jan-07	8.20	43.30	355	\$26,845	Const. of Gables @ Century Center to start Jan. 2007.
14	Astor Ave. just west of Syvan Rd.	Atlanta/Infill	Columbia Residential	Owned/Zoned	Oct-06	5.83	32.90	192	\$4,958	Const. of the Columbia @ Sylvan Hills Apts. to start October, 2006.

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15	SW Corner of Sherdan Rd. & Executive Park Drive.	Atlanta/Infill	Gables Residential	Owned/Zoned	Jul-06	6.97	47.30	330	\$27,879	Const. of Gables @ Executive Park apts. to start Dec. 2006.
16	West side of Candler Rd. just north of I-20.	Atlanta/Infill	RHA Housing	Owned/Zoned	Jul-06	7.40	13.50	100	\$11,000	Const. of Candler Forrest Apts. (TC) to start September, 2006.
17	SE side of Constitution Ave. at Forest Park Rd.	Atlanta/Infill	RHA Housing	Owned/Zoned	Sep-05	9.50	17.70	168	\$4,167	Construction of Constitution Ave. Apts. (TC) to start Sept. 2005.
18	SE corner of La Vista Rd. and Cheshire Bridge Rd.	Atlanta/Infill	Atlantic Realty	Owned/Zoned	Aug-05	6.28	45.10	283	\$23,852	Const. of Reserve @ Cheshire Walk Apts. to start May, 2006.
19	East side of Washington Rd. just south of Camp Creek Pkwy. inside I-285	Atlanta/Infill	Core Dev.	Owned/Zoned	Jul-05	21.45	12.80	276	\$9,783	Construction of Laurel Ridge Apts. (TC/Bond) to start Nov., 2005.
20	McDaniel Street @ Rockwell Street	Atlanta/Infill	Capitol Dev.	Owned/Zoned	Apr-05	9.93	37.30	370	\$8,865	Const. of Pittsburgh Civic Apts. (TC/Bond) to start April, 2005.
21	NW corner of Park Lake Pkwy. and N. Park Parkway just inside I-285.	Atlanta/Infill	Worthing SE	Owned/Zoned	Apr-05	7.00	51.00	357	\$16,905	Construction of Heights @ Northlake Apts. to start Feb. 2005.
22	SW corner of I-85 & Clairmont Rd.	Atlanta/Infill	Worthing SE	Owned/Zoned	Dec-04	4.85	46.80	227	\$18,833	Const. of Heights at Clairmont Apts. to start Dec. 04.
23	Bent Creek Way @ Campbellton Rd. inside I-285.	Atlanta/Infill	Capitol Dev.	Owned/Zoned	Nov-04	16.10	15.50	250	\$4,800	Const. of Preserve @ Bent Creek Apts. (TC/Bond) to start Nov 04.
24	E. Side of Cheshire Bridge Rd. at Sheridan Rd.	Atlanta/Infill	Highlands Dev. Grp	Owned/Zoned	Jul-04	2.50	65.60	164	\$12,195	Const. of Highlands on Cheshire Bridge Apts. To start July 2004.
25	S. Side of Bankhead Hwy. 1 mi. inside I-285	Atlanta/Infill	Capitol Dev.	Owned/Zoned	Jun-04	19.20	16.10	305	\$6,885	Const. of Provenance at Hollowel Apts. (TC/Bond) to start Jan. 2005.
26	Stanton Rd. north of Langford Pkwy.	Atlanta/Infill	Norsouth	Owned/Zoned	Jun-04	21.90	11.80	258	\$7,364	Const. Of Village highlands Apts. (TC/Bond) to start June 2004
27	SW corner of I-85 & Shallowford Rd.	Atlanta/Infill	Perennial Properties	Owned/Zoned	Feb-04	3.60	40.00	144	\$14,826	Construction of Northbrook Apts. - II to start Dec. 2004
28	Moreland Ave @ Caroline ST.	Atlanta/Infill	Columbia/AHP.	Owned/Zoned	Jan-04	1.69	80.50	136	\$8,625	Const. of Columbia at Moreland Sr's Apts. To start Oct. 2004.
29	NE Corner of I-85 & North Shallowford Rd.	Atlanta/Infill	Worthing SE	Owned/Zoned	Sep-03	13.13	26.00	340	\$15,882	Const. of Valencia Apts. to start Sept. '03.
30	Corner of MLK Blvd. & Hamilton Holmes Pkwy	Atlanta/Infill	RHA Housing	Owned/Zoned	Apr-03	10.86	16.80	183	\$6,831	Const. of Peaks @ MLK (TC/Bond)to start May '03.
31	Rockwell St. @ McDaniel South of I-20.	Atlanta/Infill	Capitol Dev.	Owned/Zoned	Mar-03	10.20	33.80	345	\$4,589	Demolished existing apartments. Const. to start on Pittsburgh Civic League Apts. in Sept. '04.
32	Corner of MLK Blvd. & Peyton Place	Atlanta/Infill	Wood Partners	Owned/Zoned	Jan-03	13.60	16.90	230	\$2,756	Const. of Alta Pointe Apts. (TC/Bond) to start Jan. '03.

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33	Continental Colony Pkwy. @ Greenbrier Pkwy.	Atlanta/Infill	Norsouth	Owned/Zoned	Aug-02	16.45	13.00	214	\$4,673	Construction of the Village on Green Apts. to start Apr. '03.
34	MLK Blvd. @ I-20	Atlanta/Infill	Atlanta Neighborhood Development Partnership	Owned/Zoned	Apr-02	32.00	12.50	400	\$7,176	Const. of Adamsville Place Apts. to start 2004/2005.
35	Marian Place & Moreland Ave. @ Little 5 Points	Atlanta/Infill	Columbia/AHP.	Owned/Zoned	Dec-01	6.00	14.00	84	\$7,000	Const. of Columbia CitiHomes (TC) to start Dec. '01.
36	Corner of James Jackson Pkwy. & Northwest Dr.	Atlanta/Infill	RHA Housing	Owned/Zoned	Sep-01	16.36	13.10	214	\$3,751	Const. Of Peaks of West Atlanta (TC/Bond) to start Oct. '01.
37	Dekalb Industrial Blvd. @ Milscott Rd. (Decatur)	Atlanta/Infill	Highlands Group	Owned/Zoned	Jun-01	4.20	28.60	120	\$5,000	Const. of Highlands Reserve Apts. to start June, 2001.
38	SE Corner of Northside Dr. & Deering Rd	Atlanta/Infill	E. Edee	Owned/Zoned	Aug-00	3.53	38.50	136	\$13,603	Edee purchased from Levenson family. Will attempt to re-market at a tidy profit. (Available)
39	Cambellton Rd. @ Fulton Industrial Blvd.	Atlanta/Infill	Norsouth	Owned/Zoned	Jun-00	24.15	9.30	224	\$3,929	Const. of Riverview Apts. to start 11/2000.
40	Cliff Valley Way @ Coosatte Dr & Briarcliff	Atlanta/Infill	Archstone/Security Cap.	Owned/Zoned	Jun-00	13.49	20.01	270	\$13,148	Const. to begin 8/2001 on Westchester @ Briarcliff Apts.
41	Lee St. @ Oglethorpe Ave. (West End)	Atlanta/Infill	Integral Properties	Owned/Zoned	May-00	4.50	24.90	112	\$4,256	Const. Of Ashley Terrace @ West End Apts. (TC) to start 5/00.
42	Kimberly Way @ Cascade Rd. & Fairway	Atlanta/Infill	Integral Properties	Owned/Zoned	Jan-00	14.00	10.60	150	N/A	LandLease @ a nominal amount. No Sale. Const. Of Ashley Courts @ Cascade I (TC) to start 1/00.
43	Continental Colony Pkwy. @ Greenbrier Pkwy.	Atlanta/Infill	Columbia/AHP.	Owned/Zoned	Sep-99	6.40	18.70	120	\$4,000	Const. of Columbia Colony (TC) Apts. to start 6/00.
44	Clairmont Rd. next to Highland Lakes Apts.-I	Atlanta/Infill	LeCraw & Co.	Owned/Zoned	Sep-99	10.02	19.60	196	\$21,429	Const. of Highland Lakes Apts.-II to start 10/99.
45	W. side of Cheshire Bridge Rd. @ Nancy Creek	Atlanta/Infill	Worthing SE/Summit	Owned/Zoned	Sep-99	10.68	29.78	318	\$15,409	Const. of Heights of Cheshire Bridge to start 9/99.
46	N. Arcadia @ Dekalb Industrial.	Atlanta/Infill	Highlands Dev. Grp/ Watermarke	Owned/Zoned	Aug-99	12.17	14.80	180	\$11,528	Highwater Ridge Apts. to start 8/99.
47	E. side of Dekalb Industrial Way north of N. Decatur Rd.	Atlanta/Infill	Paces Properties	Owned/Zoned	Jan-99	10.49	23.80	250	\$12,410	Construction of Paces Park Apts. to start 8/99.
48	LaVista Rd. @ Ranchwood Circle	Atlanta/Infill	Echelon Realty	Owned/Zoned	May-98	8.57	29.90	256	\$15,625	Echelon Realty bought zoned site from Lincoln.
49	Southern side of Second Ave. east of Glenwood Ave.	Atlanta/Infill	Columbia/AHP.	Owned/Zoned	Dec-97	13.70	7.30	100	\$3,100	U/Const. As Columbia Village Apts. (TC).
50	E. side of Dekalb Ind. Blvd. north of N. Decatur Rd.	Atlanta/Infill	JPI	Owned/Zoned	Jul-97	15.88	23.80	378	\$12,698	Const. of Jefferson Square Apts. to start 8/97.

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51	Clairmont Rd. @ VA Hospital	Atlanta/Infill	LeCraw & Co.	Owned/Zoned	Apr-97	8.90	21.35	190	\$12,632	Const. as Highland Lakes Apts in 3/97.
52	Briarcliff Rd. @ LaVista Rd.	Atlanta/Infill	Post	Owned/Zoned	Jan-97	28.60	24.10	688	\$18,343	Phase. I (390 units) of Post Briarcliff U/Const. 3/97.
53	Old Hapeville Rd. @ Cleveland Ave.	Atlanta/Infill	Summerdale Partners	Owned/Zoned	Dec-96	6.67	12.60	84	\$2,995	U/Const. as Summerdale Commons Apts. (TC).
54	Euclid Ave. @ Colquitt	Atlanta/Infill	Winter Prop.	Owned/Zoned	Oct-96	7.01	17.80	125	\$8,824	U/Const. as Bass H.S. Lofts (a conversion).
55	Oglethorpe Ave. @ Lee. St.	Atlanta/Infill	Flournoy	Owned/Zoned	Sep-96	5.80	24.80	144	\$3,733	U/Const. as Oglethorpe Place Apts.
56	W. side of Defoors Ferry Rd. S. of Collier Rd.	Atlanta/Infill	Focus	Owned/Zoned	Aug-96	4.96	31.50	156	\$10,952	U/Const. as Defoor Village Apts. 9/96.
57	N. Side of Briarcliff Rd. W. of Clairmont Rd.	Atlanta/Infill	Worthing S.E.	Owned/Zoned	Aug-96	13.10	25.60	336	\$13,095	U/Const. as St. Clair Apts.
58	Briarcliff Rd @ Rock Springs Rd.	Atlanta/Infill	LeCraw & Co.	Owned/Zoned	Aug-95	13.56	18.14	246	JV / N/A	U/Const. as Highlands of Briarcliff Apts.
59	S. side Collier Rd. @ I-75	Atlanta/Infill	Post	Owned/Zoned	Jun-95	14.10	27.80	392	\$16,429	Demolition of Jade East Apts & SF homes adds to cost. U/Const. as Post Collier Hills Apts.
60	Briarcliff Rd. @ Cliff Valley Way	Atlanta/Infill	Gables	Owned/Zoned	Mar-94	5.28	19.70	104	\$12,500	U/Const. as Briarcliff Gables Apts.
<b>TOTALS / AVGS</b>		<b>Atlanta/Infill</b>				<b>10.88</b>	<b>28.11</b>	<b>241</b>	<b>\$12,986</b>	